

DISTRIBUTOR SUPPORT

D
I
S
T
R
I
B
U
T
O
R

S
U
P
P
O
R
T



LITERATURE

Catalogs

DiversiTech's contractor catalog is a handy industry reference for the HVACR contractor, with only a bit of DiversiTech product information. A handy 8-1/2" high by 4-1/4" wide.

CATALOG NO.	DESCRIPTION	STANDARD PACK
LIT-CAT-CD	HVAC Catalog on CD	10
LIT-CAT-CONT	Catalog for Contractors	10
LIT-CAT-HVAC	Issue 19 Catalog	1
LIT-CAT-NEW	Issue 18-2 New Products Catalog	1

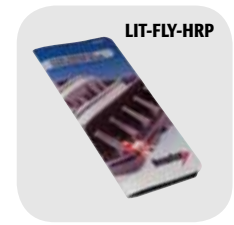
Mailers

Each mailer has a specific product focus. Mailers are available to the distributor to promote particular products to their contractor customer base. Sizes vary, but most are 8" X 8".

CATALOG NO.	DESCRIPTION	STANDARD PACK
3D-MAILER	Mailer for Triple "D" [™]	1
FVC-MAILER	CleanVent [™] Sample Mailer	40

Tri-Folds

Each DiversiTech tri-fold brochure has a specific product focus. The tri-folds can be used as counter handouts, or mailed to a contractor. Brochure holders are also available. Most tri-folds are 8-1/2" high by 3-5/8" wide.



CATALOG NO.	DESCRIPTION	STANDARD PACK
LIT-FLY-3D	Triple "D" [™] Brochure	25
LIT-FLY-3STEP	Three Step Coil Cleaning Brochure	25
LIT-FLY-AVPAD	Anti-vibration Pad Brochure	25
LIT-FLY-BPPOOL	The Black Pad [®] Brochure	25
LIT-FLY-CHEMX	Coil Cleaner Cross Reference Brochure	25
LIT-FLY-CLAD	CladLite [®] Pad Brochure	25
LIT-FLY-CLRVUE	ClearVue [™] Pump Brochure	25
LIT-FLY-COND	Condensate Monitoring Switches Brochure	25
LIT-FLY-CV	CleanVent [™] Brochure	25
LIT-FLY-DISC	Fusible Disconnect Brochure	25
LIT-FLY-DS	Dolly Strap Brochure	25
LIT-FLY-DST10	Hard Start Kit Brochure	25
LIT-FLY-DTP3	Three Phase Motor Protector Brochure	25
LIT-FLY-DTP3ES	Three Phase Motor Protector Brochure (Spanish)	25
LIT-FLY-ELITE	E Lite [®] Pad Brochure	25
LIT-FLY-EZMIX	EZ-Mix [™] Granular Coil Cleaner [™] Brochure	25
LIT-FLY-FLOW	Flow Plus [™] Brochure	25
LIT-FLY-GG	Charles Gallo Drain Gun Brochure	25
LIT-FLY-HEAT	Heat Pump Pad [™] Brochure	25
LIT-FLY-HEF	Hef-T-Pad [™] Brochure	25
LIT-FLY-HPAD	The Hurricane Pad [™] Brochure	25
LIT-FLY-HRP	High Rise Pan [™] Brochure	25
LIT-FLY-INVENT	Invention Submission Brochure	25
LIT-FLY-MDP	Metal Drain Pan Brochure	25
LIT-FLY-MOTORS	Motor Brochure	25
LIT-FLY-MSPLIT	SpeediChannel [™] Brochure	25
LIT-FLY-PANPILL	Pro-Treat [®] Pan Tablet Brochure	25
LIT-FLY-PF	Pro-Flush Brochure	25
LIT-FLY-PUMP	Condensate Pump Brochure	25
LIT-FLY-SPEC	Specialty Chemical Brochure	25
LIT-FLY-SPRAYER	Power Sprayer Brochure	25
LIT-FLY-TS	Touchscreen Thermostat Brochure	25
LIT-FLY-UC	UltraLite [®] Pad Brochure	25
LIT-FLY-UCSTRAP	UltraLite [®] Earthquake Pad Brochure	25
LIT-FLY-UV	Pure-Beam [™] UV Light Brochure	25
LIT-FLY-WS	Wet Switch [®] Brochure	25

MERCHANDISING

Counter Mats

Each counter mat has a specific product focus. The mats are encapsulated with a tough wearing clear plastic cover, and a non-skid rubber back. Most mats are 20" by 16".



CATALOG NO.	DESCRIPTION	STANDARD PACK
MKT-MAT-3D	Triple "D"™ Counter Mat	1
MKT-MAT-BPOOL	The Black Pad® Counter Mat	1
MKT-MAT-CHEMX	Coil Cleaner Cross Reference Counter Mat	1
MKT-MAT-CLRVUE	ClearVue™ Pump Counter Mat	1
MKT-MAT-COND	Condensate Monitoring Switches Counter Mat	1
MKT-MAT-CV	CleanVent Counter Mat	1
MKT-MAT-DST10	Hard Start Kit Counter Mat	1
MKT-MAT-EZMIX	EZ-Mix™ Granular Coil Cleaner™ Counter Mat	1
MKT-MAT-GG	Charles Gallo Drain Gun Counter Mat	1
MKT-MAT-MDP	Metal Drain Pan Counter Mat	1
MKT-MAT-MSPLIT	SpeediChannel™ Counter Mat	1
MKT-MAT-PILL	Pan Pill Counter Mat	1
MKT-MAT-PUMP	Condensate Pump Counter Mat	1
MKT-MAT-UC	UltraLite® Pad Counter Mat	1
MKT-MAT-WS	Wet Switch® Counter Mat	1

Literature Holders

CATALOG NO.	DESCRIPTION	STANDARD PACK
MKT-POP-BROCH	Brochure Holder w/DiversiTech Logo Imprinted	1
MKT-POP-BROCH4	4-Pocket Brochure Holder	1
MKT-POP-EASEL	Acrylic Tri-Fold Brochure Holder	1

Posters

CATALOG NO.	DESCRIPTION	STANDARD PACK
MKT-POSTER-CLRVUE	ClearVue™ Pump Poster	1
MKT-POSTER-MSPLIT	SpeediChannel™ Parts Poster	1

Samples/Demos

CATALOG NO.	DESCRIPTION	STANDARD PACK
6-HK2748-SAM	High Rise Pan – 27" x 48"	1
6-M3030-SAM	Metal Drain Pan – 30" x 30"	1
MKT-SAM-ELEC	Sample Packet for Electrical	1

Sales Kits

CATALOG NO.	DESCRIPTION	STANDARD PACK
MKT-SK-CLRVUE	ClearVue™ Pump Sales Kit	1

P.O.P. Merchandisers/Displays

MKT-POP-DEVBACKS



MKT-POP-PF



MKT-POP-CP22



MKT-POP-CHEM



CATALOG NO.	DESCRIPTION	STANDARD PACK
6-HK2748-SAM	High Rise Pan – 27" x 48"	1
6-M3030-SAM	Metal Drain Pan – 30" x 30"	1
MKT-MOTGONDOLA	Motor Product Display – Gondola	1
MKT-POP-CHEM	DiversiTech Chemical Display – 24" x 72"	1
MKT-POP-CLRGOND	ClearVue™ Pump Display for Gondola	1
MKT-POP-CLRKIT	ClearVue™ Pump Distributor POP Kit	1
MKT-POP-CLRSHELF	ClearVue™ Pump Shelf Talker	1
MKT-POP-CLRSTAND	ClearVue™ Pump Banner Stand	1
MKT-POP-CP22	CP22 Pump Display for Gondola	1
MKT-POP-DEV16	DEVCO Display Rack – PB16	1
MKT-POP-DEVBACKS	DEVCO Background Graphics – 24" x 32" Pegboard	Set of 2
MKT-POP-DEVCOMBO	DEVCO Display Rack – Combo	1
MKT-POP-DEVELEC	DEVCO Display Rack – Electrical	1
MKT-POP-DEVEZC	DEVCO Display Rack – EZZ	1
MKT-POP-DTBCKS	DiversiTech Background Graphics – 24" x 32" Pegboard	Set of 2
MKT-POP-DUCT	SpeediChannel Merchandising Display	1
MKT-POP-GG	Gallo Gun Counter Display	1
MKT-POP-PF	Pro-Flush Display	1
MKT-POP-TS	Touchscreen Thermostat Display	1
POP-1001	Merchandiser Display for SOS Switch	1
POP-103	Merchandiser Display for GG-1 & GGC-12	1
POP-106	Merchandiser Display for GG-1 & GGC-6	1

General Policy

WE ARE COMMITTED TO DO WHAT IT TAKES TO DELIVER WORLD CLASS SERVICE AND PRODUCTS.

All items not ordered in multiples of standard package quantities will automatically be increased to the next standard package quantity. All purchase orders submitted by our customers are assumed as accepting our general terms and conditions as stated herein, any conflicting terms stated on the purchase order cannot supersede our terms.

Order Discrepancies:

All order discrepancies must be reported to us within 5 working days from the date of delivery. Any discrepancies reported after this period cannot be honored.

Terms:

1% 15 days. Net 30 days. Late charges of 1-1/2% per month will be charged following the due date of the invoice. Prices subject to change without notice.

Minimum Order:

\$100.00 minimum order on all original orders. \$15.00 Broken Pallet Charge will be added for each pad size less than the standard pallet quantities.

Freight Policy

CONTINENTAL U.S.: All orders in excess of \$2,000 will ship prepaid. This policy applies to any combination of DiversiTech, Wagner, Specialty Chemical, and Devco products.

Pick Up Allowance

3% of net invoice, 24-hour notice requested. Order must qualify for prepaid freight to receive pick up allowance.

Lost or Damaged Freight

Although we take special care to insure the safe arrival of your merchandise, our responsibility for damages cease when the customer accepts the shipment. To protect your interest, we suggest that you thoroughly inspect all items before accepting delivery. If your order was damaged in shipment or contains a shortage, report the loss or damage AT ONCE to DiversiTech. Any claims for lost or damaged freight must be noted on the Bill of Lading at the time of delivery. If damage is present, you MUST hold the original carton and merchandise for credit by your Sales Representative – otherwise, no claim can be honored.

Returns:

No merchandise will be accepted for return without prior authorization. Call our Customer Service Department to request permission to return goods. Instructions on method of return will be given to you at that time. All returns are subject to a 25% restocking charge.

Warranty Disclaimer

DiversiTech has made a diligent effort to illustrate and describe the products in this catalog accurately; however, such illustrations and descriptions are for the sole purpose of identification, and do not express or imply a warranty that the products are merchantable or fit for a particular purpose, or that the products will necessarily conform to the illustrations or descriptions. DiversiTech assumes no liability for typographical or photographic errors.

DiversiTech reserves the right to make changes in design, material or finish in an effort to improve our products without special notification. If necessary, DiversiTech reserves the right to replace any product shown in catalog with another comparable product without special notification.

DiversiTech's ULTRALITE®, CLADLITE®, and E LITE® Limited Lifetime Warranty

To the original owner of the ULTRALITE®, CLADLITE®, or E LITE® equipment base, DiversiTech warrants the base to be free of defects in materials and workmanship for the life of the equipment under which it is installed so long as the installing homeowner lives there. All defective merchandise must be returned to the factory, transportation prepaid, and if the same is found to be defective, it will be repaired or replaced free of charge, F.O.B. factory. This warranty does not cover replacement labor cost, or any cost claim incident to the defect, replacement, or reinstallation, nor field repair expenses. This warranty gives you specific legal rights and you may also have other rights which vary from state to state. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation of exclusion may not apply to you.

Exclusions and Limitations

DiversiTech's ULTRALITE®, CLADLITE®, and E LITE® equipment pads are designed and manufactured to be used as bases for light, ground supported equipment such as air conditioning condensers, swimming pool filters and heat pumps. Use of ULTRALITE®, CLADLITE®, and E LITE® pads for purposes other than those listed above or improper installation of ULTRALITE®, CLADLITE®, and E LITE® pads may result in pad failure. DiversiTech Corporation disclaims any liability due to such misuse or improper installation. If you have questions concerning the proper installation or use of DiversiTech's ULTRALITE®, CLADLITE®, and E LITE® equipment pads, you should contact our Customer Service Department at (800)995-2222.

DOMESTIC CREDIT APPLICATION

For internal use only

COMPANY NAME: _____**CUSTOMER #:** _____

SHIP TO _____ PHONE # _____

ADDRESS _____ FAX # _____

CITY/STATE _____ ZIP CODE _____

E-MAIL _____

BILL TO _____

NAME _____ PHONE # _____

ADDRESS _____ FAX # _____

CITY/STATE _____ ZIP CODE _____

E-MAIL _____

PRINCIPALS _____

BUYING GROUP MEMBER _____

BUSINESS STRUCTURE*: CORPORATION _____ PARTNERSHIP _____ INDIVIDUAL _____ *Please check one

CREDIT LIMIT REQUESTED _____ DUNS # _____

ESTIMATED SALES VOLUME _____ FEDERAL TAX ID # _____

YEARS IN BUSINESS _____

BANK REFERENCE

NAME _____ PHONE # _____

ADDRESS _____ OFFICER _____

CITY/STATE _____ ZIP CODE _____

ACCOUNT # _____

THREE MAJOR TRADE REFERENCES (U.S. based are preferred)

NAME _____ TITLE _____

CONTACT _____ PHONE # _____

CITY/STATE/ZIP _____ FAX # _____

E-MAIL _____ ACCOUNT NUMBER _____

NAME _____ TITLE _____

CONTACT _____ PHONE # _____

CITY/STATE/ZIP _____ FAX # _____

E-MAIL _____ ACCOUNT NUMBER _____

NAME _____ TITLE _____

CONTACT _____ PHONE # _____

CITY/STATE/ZIP _____ FAX # _____

E-MAIL _____ ACCOUNT NUMBER _____

Download an electronic version of this form at www.diversitech.com/literature/creditapp.pdf